**GLOBAL EXPRESSION OF INTEREST FOR** **INTEGRATED DEVELOPMENT OF SURFACE FACILITY WORKS WITHIN RJ-ON-90/1 BLOCK, BARMER, RAJASTHAN**

Vedanta Ltd. is the world’s 6th largest diversiﬁed natural resources conglomerate with business operations in India, South Africa, Namibia and Australia. It is a leading producer of Oil & Gas, Zinc, Lead, Silver, Copper, Iron Ore, Steel, Aluminium & Power. Vedanta contributes 1% towards India’s GDP, as per IFC. We are investing $9 Bn in capital projects over the next 2 – 3 years to double our revenues from current levels of $15 Bn.

Cairn Oil & Gas, Vedanta Ltd., is India’s largest private oil and gas exploration and production company having current interest in 58 blocks and accounting for more than a quarter of India’s domestic crude oil production. Cairn Oil and Gas has a vision to achieve 50% of India’s crude production and contribute to India’s energy security. Cairn on behalf of itself and its Joint Venture (“JV”) partners, Oil and Natural Gas Corporation (“ONGC”), for the contracted area RJ-ON-90/1 located in Barmer in Rajasthan, India, issues this EOI for the development services in EPC mode under International Competitive Bidding (“ICB”). Bids are invited from reputed EPC companies with surface facility development capabilities with demonstrated HSE performance and proven track record with capabilities in Engineering, Procurement, Construction and Commissioning of surface facilities.

**Brief Scope of work**

Company intends to enhance the capacity of existing Oil and Gas well pads by hooking up new wells located on various well pads within RJ-ON-90/1 block. The well hook up activity mainly includes piping, civil, electrical and instrumentation works including augmentation and integration with existing well pad infrastructure. Brief scope of work mainly includes Engineering, Procurement, Fabrication, Inspection & Testing, Site survey, Site establishment, Erection and Installation at site, Pre-Commissioning & Commissioning, Project and Construction Management, Interface management, Integration with existing facilities in brown field environment.

**PRE-QUALIFICATION CRITERIA**

**NOTE: APPLICANT** wherever referred to in this document, would mean the leader of CONSORTIUM of Oil & Gas Services/ EPC Companies (in case the bidder applies as a CONSORTIUM) or an Oil & Gas Services/EPC Company itself (in case the bidder applies as an individual company). Additionally, APPLICANT will be required to meet the below mentioned pre-qualification criteria to legitimately express interest for collaboration with Cairn Oil and Gas.

**Specific Pre-Qualification Criteria**

**Technical Pre-qualification criteria:**

Bidder or Consortium shall have executed at least two Project on EPC basis including multi-disciplinary activities for surface facilities for well in Oil & Gas field in past five (5) years. Participants are requested to submit the following pre-qualification documents :

1. Letter of interest clearly indicating the qualifying projects with following details:
2. Project description done by APPLICANT / CONSORTIUM MEMBER (mention project name and details)
3. Brief scope of work
4. APPLICANT’s or CONSORTIUM MEMBER’s role & responsibilities in the project
5. Value of work in INR/USD
6. Plant Capacity (MMSCFD / BOPD)
7. Detail of Partners / Sub-Contractors, if any
8. Contractual Duration
9. Actual completion of Project
10. Completion Certificate from users (or equivalent documents)
11. Contact details of the Client (Operator may approach the client directly for the feedback) reference along with completion certificates from user(s)
12. Detailed Project Execution methodology describing management of engineering, procurement, construction and commissioning phases of project.
13. Details of Key Members who shall be involved in the Project execution including their experience levels.
14. List of policies, procedures and quality assurance practices currently in place for the execution of similar work.

**Financial Pre-qualification criteria:**

1. Turnover in either one of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value
2. Positive net worth in each of the immediately preceding two financial years
3. Liquidity ratio shall not be less than 1.00 in each of the preceding Two (02) financial years

APPLICANTs are requested to submit company's financial performance documents (Audited Balance sheets, Profit and Loss Account & cash flow statement, Auditors Report and Notes to Accounts etc.) for last 2 (two) financial years in the tender. Latest financial statement should not be older than 12 months on the date of Expression of interest.

Additional points to be considered for evaluation of financial performance:

* Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate’s financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee and Commitment Letter, as described under:
* Where the bidding entity is unable to meet the Financial Evaluation Criteria, Parent/Holding Company Audited Financials can be considered, subject to:

a) Submission of Financial guarantee in the form of 10% Bank guarantee of contract value

b) Commitment Letter from Parent/Company to provide financial support to the bidding entity

* In case of consortium, bidder is required to provide Memorandum of Understanding (MoU) executed by the consortium partners. The MoU should indicate the scope of work to be performed by the respective consortium members expressed as a percentage of contract value. Each consortium partner should themselves individually meet the financial evaluation criteria namely, turnover, net worth and liquidity in proportion to the percentage of work to be performed by them. The Performance Bank Guarantee (PBG) will have to be submitted by individual consortium partners in the ratio of work being performed unless the leader takes responsibility of the complete consortium in which case, leader can submit PBG of required value.
* Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor’s report, Balance sheet, Profit & Loss a/c and Notes to Accounts
* In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law
* All qualifications and exceptions brought out in Auditor’s report and Notes to Accounts would be factored in while undertaking financial evaluation

**Quality, Health, Safety and Environment (QHSE) requirement:**

APPLICANT must have a comprehensive Health, Safety and Environmental Management system in place. Applicant’sare requested to submit the following documents related to HSE to be evaluated at Tender stage:

1. Quality and HSE Management System/ HSE Policy, HSE Manuals, procedure and sample HSE plan for similar nature of job.
2. HSE statistics – fatality rate, LTIFR data etc.
3. Certifications pertaining to HSE, QA/QC, International accreditations etc.

**Documents to be furnished in the Proposal for Pre-Qualification**

1. Letter of interest from the APPLICANT on their letter head.

2. In case of bidding as a consortium, the division of the scope of work shall be submitted along with a Memorandum of Understanding (MoU)/declaration of intent.

3. Technical capability details as listed above.

4. Financial performance documents as listed in the financial Pre-qualification mentioned above.

5. HSE performance documents of the bidder/all members of the consortium as listed above.

6. Detailed company information with organizational structure, list of manpower with CVs of key personnel, capital equipment, India support base.

7. Complete administrative details of your company such as but not limited to nature of legal entity, registration details, office and site locations etc.

8. Specific execution strategy outlining engineering, procurement, and projects controls construction and commissioning functions along with geographical locations for each function

9. List of current contracts under execution with value of contracts and percentage completion

10. Experience of working in onshore locations

11. Support base in India/ Asia for future service requirements

12. Details of Technical /Managerial resources that will be allocated to this project (name, designation, experience, office location etc.)

13. List of proprietary / patented technologies in Oil & Gas domain developed and implemented

14. List of litigations in last 5 years, if any.

15. Declaration specifying that the APPLICANT is not under liquidation, court receivership or other similar proceedings

16. Any other documents in support of APPLICANT's credentials and experience and expertise, relevant to Cairn Oil and Gas ’s opportunity areas

The interested Contractors should evince interest to participate in the Expression of Interest by clicking on the “Evince Interest” link for the corresponding EOI listing on the Cairn website i.e. http://www.cairnindia.com within 7 days from this publication and submit their contact details online. Further to this, interested contractors would be invited for participation via Smart Source (Cairn’s e-Sourcing Platform).

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